

SHOOK, HARDY & BACON LLP  
B. Trent Webb, Esq. (*pro hac vice*)  
Peter Strand, Esq. (*pro hac vice*)  
Ryan D. Dykal, Esq. (*pro hac vice*)

2555 Grand Boulevard  
Kansas City, MO 64108-2613  
Telephone: (816) 474-6550  
Facsimile: (816) 421-5547  
[bwebb@shb.com](mailto:bwebb@shb.com)

Robert H. Reckers, Esq. (*pro hac vice*)  
600 Travis Street, Suite 1600  
Houston, TX 77002  
Telephone: (713) 227-8008  
Facsimile: (713) 227-9508  
[rreckers@shb.com](mailto:rreckers@shb.com)

GIBSON, DUNN & CRUTCHER LLP  
Mark A. Perry (*pro hac vice*)  
1050 Connecticut Avenue, N.W.  
Washington, DC 20036-5306  
Telephone: (202) 955-8500  
[mperry@gibsondunn.com](mailto:mperry@gibsondunn.com)

Blaine H. Evanson (*pro hac vice*)  
333 South Grand Avenue  
Los Angeles, CA 90071  
Telephone: (213) 229-7228  
[bevanson@gibsondunn.com](mailto:bevanson@gibsondunn.com)

*Attorneys for Defendants Rimini Street, Inc. and Seth Ravin*

**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

ORACLE USA, INC., a Colorado corporation;  
and ORACLE INTERNATIONAL  
CORPORATION, a California corporation,  
Plaintiffs,

v.

RIMINI STREET, INC. , a Nevada corporation  
and SETH RAVIN, an individual,  
Defendants.

LEWIS ROCA ROTHGERBER LLP  
W. West Allen (Nevada Bar No. 5566)  
3993 Howard Hughes Parkway, Suite 600  
Las Vegas, NV 89169  
Telephone: (702) 949-8200  
[wallen@lrrlaw.com](mailto:wallen@lrrlaw.com)

RIMINI STREET, INC.  
Daniel B. Winslow (*pro hac vice*)  
6601 Koll Center Parkway, Suite 300  
Pleasanton, CA 94566  
Telephone: (925) 264-7736  
[dwinslow@riministreet.com](mailto:dwinslow@riministreet.com)

John P. Reilly (*pro hac vice*)  
3993 Howard Hughes Parkway, Suite 500  
Las Vegas, NV 89169  
Telephone: (336) 908-6961  
[jreilly@riministreet.com](mailto:jreilly@riministreet.com)

Case No. 2:10-cv-0106-LRH-PAL

**RIMINI STREET, INC.'S AND SETH  
RAVIN'S MOTION FOR  
RECONSIDERATION OF CERTAIN  
EVIDENTIARY RULINGS**

Judge: Hon. Larry R. Hicks

Mr. Ravin's state of mind is at issue in this case because Oracle has alleged that Rimini Street and Mr. Ravin willfully infringed its copyrights and are both liable for punitive damages. Mr. Ravin's good faith belief that neither he nor Rimini Street were infringing Oracle's copyrights, and his testimony that he would not have engaged in certain acts had he known they were infringing, is a complete defense to both willful infringement and punitive damages liability. *See, e.g., Safeco Ins. Co. of Am. v. Burr*, 127 S. Ct. 2201, 2215-16 (2007) (because defendant's interpretation, "albeit erroneous, was not objectively unreasonable," defendant could not be said to have acted "willfully" or with "reckless disregard"); *Cheek v. United States*, 498 U.S. 192, 201 (1991) (good-faith misunderstanding of the law or good-faith belief that one is not violating the law negates willfulness); *Dayton Tire v. Sec'y of Labor*, 671 F.3d 1249, 1255 (D.C. Cir. 2012) ("good faith, reasonable belief" that conduct "conformed to the law negates a finding of willfulness"); *Taylor v. Superior Court*, 24 Cal. 3d 890, 894-95 (1979).

Mr. Ravin testified at trial that had he known when he founded Rimini in 2005 that he could not "operate [his] business using a local environment" (Day 3 Rough Tr. 84:16-17), could not "clone environments" (*id.* at 85:5), and could not "reuse updates" (*id.* at 86:4), he would have done "a hundred percent remote environments" (*id.* at 84:19-20), "load[ed] all the DVDs manually for each customer" (*id.* at 85:8-9), and "rebuilt each update for each customer instead of reusing code" (*id.* at 86:7-9). The Court concluded Mr. Ravin had "clearly opened the door" "as a result" of that testimony (*id.* at 235:6-8), reconsidered its initial ruling on PTX-2140, and decided it could be admitted as evidence relevant to willfulness.<sup>1</sup>

Rimini Street maintains its objection to PTX-2140 and any evidence regarding admissions by SAP or TomorrowNow to Oracle's infringements allegations in the 2007 litigation. Permitting Oracle to refer to the specific allegations in the TomorrowNow lawsuit and the admissions of wrongdoing by SAP's CEO on behalf of TomorrowNow is manifestly unfair and unduly prejudicial.

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<sup>1</sup> Subject to Oracle's agreement to exclude references to the DOJ investigation and DOJ probe on pages 46 and 47. *See* Day 3 Rough Tr. 3:11-12, 23-24.

1 See Day 3 Rough Tr. at 8:7-15. All the jury needs to do is connect the dots between the repeated  
2 mentions of the lawsuit and SAP's admissions, and the damage will be done.

3 But if the Court admits this testimony—which, respectfully, it should not—then as a matter of  
4 fundamental fairness it must reconsider its ruling excluding the attorney letter (DTX-0384) and  
5 evidence of Rimini's decision to change its conduct after 2011. Specifically, if Oracle is permitted to  
6 tell the jury that Mr. Ravin acted willfully in not taking note of the actions of SAP when it "admitted  
7 wrongdoing" by TomorrowNow, then Mr. Ravin must be permitted to fully explain to the jury why  
8 he and Rimini did not do as SAP did and stop local hosting. The letters from his attorneys  
9 responding to Siebel's allegations are the best and most probative evidence of Mr. Ravin's state of  
10 mind and background understanding around that time. See, e.g., *Steinert v. United States*, 571 F.2d  
11 1105, 1107 (9th Cir. 1978) (good faith reliance on advice of professionals "may negate the element of  
12 willfulness"). In addition, the fact that Rimini Street no longer engages in the practices being  
13 challenged and indeed, changed its support model after it was found to infringe some of the Oracle  
14 copyrights, is far more probative of Mr. Ravin's state of mind than the actions by SAP in an unrelated  
15 lawsuit occurring years after Mr. Ravin left TomorrowNow.

16 ***The Letter to Siebel.*** When Rimini was accused of making false and misleading statements in  
17 a letter from Siebel Systems in 2005, Mr. Ravin consulted counsel and was advised at length that no  
18 wrongdoing had occurred and that Rimini's practices were lawful. The letter his counsel drafted in  
19 response to Siebel states that "[h]aving investigated the facts ... as well as having reviewed additional  
20 information from Siebel Systems and third parties, we conclude that neither Rimini Street nor any of  
21 its representatives have made any false or misleading statements." DTX-0384 at 1. The letter also  
22 reflects Mr. Ravin's belief that the limitations on copying in the Siebel license "are of little  
23 consequence to Rimini Street and independent consultants" because those limitations apply only to  
24 competitors. The letter further explains that "Rimini Street's proposed maintenance and support  
25 consulting services for Siebel Systems licensees require the same software program access as other  
26 independent consulting services procured by Siebel Systems licensees on a regular basis." *Id.* at 2.  
27 The letter goes on to state that counsel "believe[s] the facts are clear" that the Siebel licenses permit  
28 access by independent software consultants like Rimini. *Id.* at 3.

1 To be clear, Defendants do not seek to offer this letter or these statements for their truth, or as  
 2 proof that Rimini's practices were *in fact* non-infringing, but rather as evidence of Mr. Ravin's good-  
 3 faith belief that his company's practices were lawful. As such, Rimini would agree to an instruction  
 4 telling the jury that it may consider the letter only as evidence of Mr. Ravin's state of mind and for no  
 5 other purpose, thus addressing any hearsay concerns. That would be consistent with the state-of-  
 6 mind exception to the rule against hearsay (*see* Fed. R. Evid. 803(3)), which, Rimini respectfully  
 7 submits, should have been considered in deciding whether to exclude this evidence. *See, e.g., United*  
 8 *States v. Moran*, 493 F.3d 1002, 1013 (9th Cir. 2007) (error to exclude evidence of defendant's good-  
 9 faith reliance on advice of experts where testimony was not offered for its truth but to establish the  
 10 defendant's state of mind); *Almada v. Allstate Ins. Co.*, 153 F. Supp. 2d 1108, 1115 (D. Ariz. 2000)  
 11 (admitting hearsay evidence on question whether defendant's belief was "objectively reasonable");  
 12 *Casumpang v. Hawaiian Commercial & Sugar Co.*, 2014 WL 4322168, at \*16 (D. Haw. Aug. 29,  
 13 2014) (admitting hearsay evidence on question whether defendant had a "legitimate good-faith basis  
 14 for suspending and terminating [p]laintiff"). If this exhibit were admitted, Rimini would, of course,  
 15 make the necessary redactions regarding anti-competitive rhetoric as required by this Court's  
 16 September 3, 2015 motion *in limine* ruling. Dkt. 723. A redacted exemplar is attached to this  
 17 Motion.

18 At minimum, even if the Court does not wish to admit the letter or the specific statements  
 19 cited above, Rimini must be permitted to question Mr. Ravin about whether he received and relied  
 20 upon advice from counsel in response to Siebel's letter, what that advice was, and how it affected his  
 21 state of mind.

22 ***Post-2011 Conduct.*** Rimini also asks this Court to reconsider its ruling on the evidence of  
 23 Rimini's post-2011 conduct (alluded to but not introduced at Day 3 Rough Tr. 86:17-18). This  
 24 evidence is also relevant to Mr. Ravin's state of mind and good-faith belief in the lawfulness of  
 25 certain practices. Specifically, it shows that when Mr. Ravin had a credible reason—for example, the  
 26 2014 summary judgment rulings on PeopleSoft and the Oracle Database—to believe that Rimini's  
 27 practices (not the practices of some unrelated company) was infringing, Rimini ceased engaging in  
 28 those practices.

1 If the jury may be told that Mr. Ravin continued to engage in certain practices after SAP's  
 2 CEO "admitted wrongdoing" by TomorrowNow, the jury must also be told that Mr. Ravin and  
 3 Rimini stopped engaging in those practices when Mr. Ravin lost his good-faith belief that those  
 4 practices were not infringing. Otherwise, the jury might be erroneously led to believe that Mr. Ravin  
 5 and Rimini were bent on engaging in local hosting, cross-use, and automatic downloading even after  
 6 they learned their conduct (not the conduct of a third party) infringed Oracle's copyrights.

7 To be clear, Rimini has no intention of referencing *Rimini II*, nor does Rimini intend to argue  
 8 that its current practices do not infringe (which is what *Rimini II* will determine). Rimini simply  
 9 wants to explain to the jury, in response to Oracle's accusations that Mr. Ravin is a willful infringer  
 10 who failed to heed the warning signs from the TomorrowNow litigation, that Mr. Ravin did respond  
 11 to rulings concerning his own company, and that Rimini ceased engaging in the three challenged  
 12 practices on certain dates during and after the time period in question. As with the Siebel letter,  
 13 Rimini would agree to a limiting instruction telling the jury that they may consider this evidence only  
 14 as evidence of Mr. Ravin's state of mind and for no other purpose.

15 At minimum, even if this Court is not inclined to permit Rimini to introduce specific evidence  
 16 about the cessation of specific practices, it should at least permit Mr. Ravin to answer a yes-or-no  
 17 question about whether Rimini changed any of its practices in response to the Court's summary  
 18 judgment rulings.

19  
 20 DATED: September 18, 2015

Respectfully submitted,

Shook, Hardy & Bacon LLP

22 By: /s/ Robert H. Reckers  
 23 Robert H. Reckers

24 *Attorneys for Defendants*  
*Rimini Street, Inc. and Seth Ravin*

**CERTIFICATE OF SERVICE**

I hereby certify that on September 18, 2015, I electronically filed the foregoing document with the clerk of the court for the U.S. District Court, District of Nevada, using the electronic case filing system. The electronic case filing system sent a “Notice of Electronic Filing” to the attorneys of record who have consented in writing to accept this Notice as service of this document by electronic means.

By: /s/ Robert H. Reckers  
Robert H. Reckers  
*Attorney for Defendants*  
*Rimini Street, Inc. and Seth Ravin*